

33500 Van Born Road
Wayne, Michigan 48184-2497
www.RESA.net

Steve Motz
Purchasing Consultant
purchasing@resa.net

Addendum #2
RFP WRESA-15-2024-2025-04-IT for IT Networking Equipment
Questions and Answers due April 26, 2024
Posted April 30, 2024

The following Questions were submitted by April 26, 2024 and written responses are as follows:

1. I'm specifically looking at providing a quote for page 9 on Attachment A, the UPSs and PDUs. I see the quantities are left blank in the file; I was wondering if you might have the actual quantities needed for each of these units?

Answer: The estimated quantity of PDUs is between 15-25.

2. Are there any other specifications/features required for the EDR solution besides what was provided in the Attachment A - Tab 2 section?

Answer: Vendors should feel free to include additional features for informational purposes, but for the sake of this RFP, please keep the scope to EDR solutions specifically. There are options to add implementation services and whether they have an SOC.

3. Should the EDR solution be on-premises or is a managed solution required?

Answer: Additional clarification may be needed to properly answer this, but if managed 'on-premises' is assuming a staff member can manage vs. MDR, either are okay.

4. Are XDR features/capabilities a requirement?

Answer: No.

5. Would a response be accepted for a EDR solution that doesn't use tiered pricing?

Answer: Yes – assuming this would be a flat "license" cost per device regardless of the device count.

6. If other licensing model responses would be accepted, should the bidder respond with licensing for the max number of Windows/MacOS devices plus Windows Servers specified per tier?

Answer: Prices can be submitted in the 'tiered pricing format' with the understanding the per-unit price is the same, regardless of device count.

7. What is the expected amount of time vendors are required to provide price assurance? Section 1.2 cites 90 days, but section 1.12 cites pricing shall remain throughout the duration of the contract. Can WRESA confirm the expected duration vendors must maintain the same pricing?

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Answer: Prices quoted through this RFP in Attachment A shall be held valid for 90 days. For other entities that piggyback and leverage this contract, pricing for those entities shall be based on the awarded contract pricing but may be adjusted if quoted beyond 90 days.

Optional Percentage off List Discount Pricing provided in Attachment A.1 shall be held firm for One-Year.

Section 1.12 has been modified to clarify this.

Price Assurance

The awarded vendor agrees to provide pricing to Wayne RESA and its participating entities that are the lowest pricing available, and the pricing shall remain ~~so throughout the duration of the contract so in accordance with the timelines stated in Section 1.2 of the RFP.~~ The awarded vendor agrees to promptly lower the cost of any product purchased through WAYNE RESA following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Wayne RESA requests equal or better than pricing to be submitted.

All pricing submitted to Wayne RESA shall include a 2% administrative/remittance fee to be remitted to CoPro+ by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings up to date and on file with Wayne RESA/CoPro+.

- 8. What is the length of the contract term? It shows when it is being awarded, but does not list how long this contract is in place for.

Answer: The contract term has been revised to include three additional one (1) year options.

<i>Original RFP Language</i>	<i>Revised RFP Language</i>
Resulting Contract Term: The Contract Term is One Year. Unit Pricing in Attachment A shall be held firm for ninety (90) days.	Resulting Contract Term: The base term for this Contract is for one (1) year. At the end of the initial term, this Agreement will be evaluated. If the parties agree that it is a mutually beneficial relationship, the Agreement may be extended through a signed Amendment by both parties for up to three (3) additional one (1) year periods, which may be exercised individually or together. Pricing in Attachment

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A shall be held firm for ninety (90) days and Optional Percentage off List Discount Pricing provided in Attachment A.1 shall be held firm for One-Year.

9. To ensure we are providing a comprehensive response, would WRESA be willing to extend the due date by up to two business weeks?

Answer: We are unable to extend the due date at this time. Please ensure your response is submitted by the original deadline.

10. Just want to confirm that the only bid submission is via an electronic submission on BidNet (no Hardcopy required)?

Answer: Yes, this is correct. All Proposals must be submitted via **BidNet** by the date and time provided on the cover page of this RFP.