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ADMINISTRATIVE SERVICES

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Addendum #1
RFP #WRESA-12222022-265-01
Pre-Bid Meeting Summary from January 9, 2023

A. The recording of the January 9, 2023 Pre-bid meeting can be accessed at the following link:

https://resa-net.zoom.us/rec/share/6mqx2JLckgXe1MfO5pkILfK66Q6MZ3KG0RSDXzIx8DlmEqfM3dWduSA33Jx7xdi7.la7kwnemrJv4d8U_

B. The following participants provided their sign in info during the Pre-bid meeting.

Company Name	Attendee Name
Accelerated Information Systems	Lukas Watson
Accelerated Information Systems	April Florez
Applied Innovation	Mike Hizer
Applied Innovation	Scott Barabas
Global Solutions Group	Nish Dani
Global Solutions Group	Jim Coe
IBM	Aidan Noonan
Konica Minolta Business Solutions, Inc.	Catherine Bedrossian
Konica Minolta Business Solutions, Inc.	Myles Hamilton
Leonard Bros Data Management	Robin Leonard
netlogx	Wendy Maple
OPG-3	John Voorhees
Phoenix Data Corporation	David Schuster
Phoenix Data Corporation	Birger Undseth
Pyramid Solutions	Marty Gulewicz,
Toshiba Business Solutions	Karen Hammond
Toshiba Business Solutions	Charles Davidson
Toshiba Business Solutions	Mike Hellebuyck

C. A Microsoft Word version of this RFP has been posted at the RESA Purchasing Page
https://www.resa.net/administrative-support/purchasing/request-for-proposal

D. The following Questions and Responses were provided during the Pre-bid meeting

1) Will RESA host the solution, or would each district purchase their own system via the CoPro+ contract?

   We are looking at all the above as possibilities. This will be considered and discussed during the evaluation and may vary by district.

2) How do you envision the solution interact with other Line of Business applications, i.e. SIS, ERP, HRIS, etc.?

As seamlessly as possible. We recognize there is potential value in having a seamless solution. We are trying to minimize the overhead for district staff to manage and maintain the system. The roles of the ISD may come into play to support this work in facilitating interactions with hosted systems, relationships with vendors and/or available development resources.

3) Would RESA be first the line support to the entities or would the vendor take on that responsibility?

   The possibilities are either. We would need to determine what provides the most value for the entities involved for each scenarios.

4) Can you provide the vision on Electronic Forms, is the intent to have outward facing forms for parents, students, HR recruitment, etc.?

   This will vary on the district level by use case and scenario. There are possibilities depending on which systems are in place for each district.

5) How will user count be determined for the initial implementation?

   We are seeking proposals priced according to how it is currently priced (employee, student based, etc..) We are looking at what business model makes sense for each particular solution and will consider various models.

6) Are you looking for us to provide licensing pricing for both Cloud SAS model pricing and on prem Pricing if they are different?

   If they are different, then yes. We will consider multiple options and they should be clearly labeled and priced separately if proposing multiple models.

7) Have you engaged with vendors to see solution demonstration do date? If so, can you let us know which ones? Also, will there be an interview/demo period once you narrow the list down to a select finalist list?

   Some individual districts have viewed systems, but the collective team reviewing proposals has not.

8) Are organizations interested in a perpetual solution Or subscription solution? Or should we offer both? If some organizations currently have a storage solution, should we include services for migrating content to new solution?

   We are looking at what proposal you have and will consider multiple approaches. If you are offering both, you must separately price them.

9) Is RESA planning to make a single award resulting from this RFP or there could be multiple contracts/vendors resulting from this RFP?

   We anticipate multiple awards.