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33500 Van Born Road  
Wayne, Michigan 48184-2497  
[www.RESA.net](http://www.RESA.net)

## REQUEST FOR PROPOSAL

### Conference Rooms Audio and Video Equipment Upgrades

**RFP #WRESA-03092023-651-01**

**Addendum #1 – Updated RFP (Changes in Red Text)**

<b>RFP TIMETABLE</b>	<b>DATE</b>
RFP Issue Date	<b>March 9, 2023</b>
Non-Mandatory Site Visit / Pre-Bid Meeting 33500 Van Born Road, Wayne, MI 48184	<b>March 17, 2023 9:00 a.m. EST</b>
Submission of Written Questions from Supplier	<del>March 21, 2023</del> <b>March 27, 2023</b> <small>Answers will be posted within 2 business days of question deadline</small>
Proposal Due Date	<del>March 31, 2023 by 12:00 p.m. EST</del> <b>April 7, 2023 by 12:00 p.m. EST</b>
Contract Start	<b>May, 2023</b>

WRESA reserves the right to change this schedule as needed and all information provided by WRESA in this RFP is offered in good faith. Individual items are subject to change at any time. WRESA makes no certification that any item is without error.

The Sole Point of Contact During this Solicitation Process is:

**Steve Motz**  
[purchasing@resa.net](mailto:purchasing@resa.net)  
(517) 648-0442

THE WAYNE COUNTY REGIONAL EDUCATIONAL SERVICE AGENCY

Board of Education • James S. Beri • Danielle Funderburg • Mary E. Blackmon • Lynda S. Jackson • James Petrie • Daveda Colbert Ph.D.,  
Superintendent

## A. Introduction

The Wayne County Regional Educational Service Agency (WRESA), established by the Michigan Legislature in 1960, is the largest of fifty-six (56) such agencies throughout the state. It is governed by a publicly elected Board of Education. WRESA provides a wide variety of services to thirty-three (33) public school districts and approximately 104 charter schools in Wayne County, Michigan; serving almost 275,000 students. WRESA, through various consortium arrangements, provides a variety of services to other educational agencies throughout the state of Michigan.

Wayne RESA is seeking a qualified vendor provide upgraded Audio Video equipment for the following locations at Wayne RESA:

1. Room 223 – Conference Room
2. Room 250 A/B/C – Multipurpose combinable conference room
3. Boyd’s Auditorium - 100 seat auditorium
4. [Room 203 – Multipurpose Room](#)
5. [Annex Rooms 1,2,3 – Combinable Multipurpose Room \(Combining Capability\)](#)
6. [Annex Auditorium](#)
7. [BYOD Huddle Spaces \(for the listed rooms\)](#)

Award of this solicitation is contingent upon the approval of funding from WRESA Board of Education.

Electronic forms of all bid documents are available online at:

<https://www.resa.net/administrative-support/purchasing>

If you experience problems in downloading the documents, contact, Steve Motz at is [purchasing@resa.net](mailto:purchasing@resa.net).

## B. Scope

Wayne County Regional Educational Service Agency (WRESA) is looking to contract with a vendor to provide Audio Video equipment for the Wayne RESA locations identified in this RFP. The contract would begin **May, 2023 until May, 2026** with the option to extend the contract if mutually agreeable for up to **Two (2) additional, one (1) year periods**. We anticipate having future AV needs that are not detailed in this RFP. The resulting contract may also be made available to other entities through the co-op program outlined in this RFP.

### #1 [Room 223](#)

- a) Extron matrix switcher/controller/amp
- b) Extron 7-inch touch panel – desk
- c) Required Extron DTP transmitters & receivers
- d) (2) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- e) Biamp audio processor – Dante
- f) Shure beam forming microphone (ambient pickup) – Dante
- g) Dual wireless microphones – HH & BP
- h) Epson 5200ANSI, laser projector with mount
- i) (2) BenQ 75-inch interactive flat panels with local low input & confidence
- j) IP/POE switch
- k) Required misc., wiring, hardware & shipping
- l) One-year warranty

m) Installation & programming

**#2 Room 250 A/B/C Combining Capability**

- a) (3) Extron matrix switcher/controller/amp
- b) (3) Extron 7-inch touch panel – desk
- c) Required Extron DTP transmitters & receivers
- d) (6) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- e) (3) Biamp audio processor – Dante
- f) (6) Shure beam forming microphone (ambient pickup) – Dante
- g) (3) Dual wireless microphones – HH & BP
- h) (3) Epson 5200ANSI, laser projector with mount
- i) (3) LG 75-inch monitor – rear confidence
- j) (3) IP/POE switch
- k) (3) Required misc., wiring, hardware & shipping
- l) (3) One-year warranty
- m) (3) Installation & programming

**#3 Boyds Auditorium**

- a) Extron matrix switcher/controller/amp
- b) Extron 7-inch touch panel – desk
- c) Extron 12-inch touch panel - booth
- d) Required Extron DTP transmitters & receivers
- e) (2) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- f) Biamp audio processor – Dante
- g) MIDI to RS232 convertor
- h) Allen & Heath 24 channel digital mixer – booth
- i) Allen & Heath 16+8 channel remote box - stage
- j) (10) Shure desk top board microphones
- k) Quad wireless microphones – (2) HH & (2) BP
- l) Epson 10,000ANSI, laser projector with mount
- m) (2) LG 65-inch monitor – rear confidence
- n) (2) LG 65-inch monitor – stage confidence
- o) IP/POE switch
- p) Required misc., wiring, hardware & shipping
- q) One-year warranty
- r) Installation & programming

**#4 Room 203 – Multipurpose Room**

- a) Extron matrix switcher/controller/amp
- b) Extron 7-inch touch panel – desk
- c) Required Extron DTP transmitters & receivers
- d) (2) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- e) Biamp audio processor – Dante
- f) Shure beam forming microphone (ambient pickup) – Dante
- g) Dual wireless microphones – HH & BP
- h) Epson 5200ANSI, laser projector with mount
- i) LG 75-inch monitor – rear confidence
- j) IP/POE switch
- k) Required misc., wiring, hardware & shipping
- l) One-year warranty

m) Installation & programming

**#5 Annex Rooms 1,2,3 – Combinable Multipurpose Room (Combining Capability)**

- a) (3) Extron matrix switcher/controller/amp
- b) (3) Extron 7-inch touch panel – desk
- c) Required Extron DTP transmitters & receivers
- d) (6) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- e) (3) Biamp audio processor – Dante
- f) (6) Shure beam forming microphone (ambient pickup) – Dante
- g) (3) Dual wireless microphones – HH & BP
- h) (3) Epson 5200ANSI, laser projector with mount
- i) (3) LG 75-inch monitor – rear confidence
- j) (3) IP/POE switch
- k) (3) Required misc., wiring, hardware & shipping
- l) (3) One-year warranty
- m) (3) Installation & programming

**#6 Annex Auditorium**

- a) Extron matrix switcher/controller/amp
- b) Extron 7-inch touch panel – desk
- c) Extron 12-inch touch panel - booth
- d) Required Extron DTP transmitters & receivers
- e) (2) PTZ cameras with multi-viewer & Media Port UC interface (Zoom & Teams)
- f) Biamp audio processor – Dante
- g) MIDI to RS232 convertor
- h) Allen & Heath 24 channel digital mixer – booth
- i) Allen & Heath 16+8 channel remote box - stage
- j) Quad wireless microphones – (2) HH & (2) BP
- k) Epson 10,000ANSI, laser projector with mount
- l) (2) LG 65-inch monitor – rear confidence
- m) IP/POE switch
- n) Required misc., wiring, hardware & shipping
- o) One-year warranty
- p) Installation & programming

**#7 BYOD Huddle Spaces (for the following rooms)**

- 1) 109,
- 2) 156,
- 3) 157,
- 4) 158E,
- 5) 232,
- 6) 255,
- 7) 301,
- 8) 323,
- 9) 348,
- 10) 350,
- 11) 374,
- 12) 398,
- 13) Annex 20,

- 14) Annex 21,
- 15) Burger 93

For #7 BYOD Huddle Spaces, we are open to vendors proposals and equipment recommendations. Please provide a standard configuration that would be consistent across all listed rooms to include the following :

- a) 65/70 inch displays wall mounted
- b) Soundbar with all in one camera, speakers and microphones built in (or similar) (owl etc)
- c) Desktop USB & HDMI plugin device
- d) Hardware, wire, connectors
- e) One-year warranty
- f) Installation & Programming

See **Attachment 2** for a breakdown of these item (quantities) by room.

We will consider substitute manufacturers and product items, but we reserve the right to evaluate and determine if they are equal or better in quality and meet our specifications. While we welcome alternative options that could potentially offer better value or features, we are committed to ensuring that any substitutions align with our goals and standards. We encourage all interested bidders to submit proposals that align with our requirements and provide clear and detailed information on any substitutions they may suggest.

ID	Manufacturer	Item Number	Description
1	Allen & Heath	AB168	Remote stage box
2	Allen & Heath	QU24C	24 channel mixer
3	Audio Technica	ATW1312/L	Wireless microphone, BP & HH
4	BenQ	RM7503	75-inch IFP
5	Biamp	Tesira Forte DAN-VT	Audio processor - Dante
6	Black Magic	CONVBDC/SDI/HDMI03G/PS	SDI to HDMI convertor
7	Chief	VCMU	Heavy duty projector mount
8	DecaBox	MIDI/RS232	MIDI to RS232 convertor
9	Epson	EB-PU2010W	10,000ANSI WUXGA projector
10	Epson	ELPLW05	Standard throw lens
11	Epson	L530U	5200ANSI WUXGA projector
12	Extron	60-1271-12	DTP transmitter
13	Extron	60-1271-13	DTP receiver
14	Extron	60-1341-02	12-inch touch panel
15	Extron	60-1488-01	Media port bridge
16	Extron	60-1515-93	AV switcher/controller/amp
17	Extron	60-1562-02	7-inch touch panel
<b>17B</b>	<b>Extron</b>	<b>60-1583-93</b>	<b>AV switcher/controller/amp</b>
18	Extron	60-952-02	USB switch

19	ForeA	MV42HS	Multi-viewer
20	JBL	305PMKII	Monitor speaker
21	LG	65UR340C9	65-inch monitor
22	LG	75UR340C9	75-inch commercial monitor
23	Luxul	AMS1028P	IP switch POE
24	Peerless	PRGUNV-WH	Projector mount
25	Peerless	SF670	Wall mount
26	Peerless	ST650	Tilting wall mount
27	PTZ Optics	HCM1-WH	Wall mount
28	PTZ Optics	PT12X-SDI-WH-G2	PTZ camera
30	RCI	Custom	HDMI input plate - rack
31	RCI	Custom	IFP HDMI & USB plate - wall
32	Shure	MX418DC	18-inch gooseneck microphone
33	Shure	MXA920	Beam forming microphone
34	Shure	SB900B	Rechargeable battery
35	Shure	SBC220	Dual charger
36	Shure	ULXD1	Belt pack wireless
37	Shure	ULXD2/SM58	Handheld wireless
38	Shure	ULXD4Q	Wireless quad receiver
39	Shure	WL185	Lav microphone
29-1		Custom	Audio output press feed - wall
29-2		Custom	Audio output press feed - wall
29-3		Custom	Audio output press feed - wall
40-1		Labor	Programming, CAD, PM, Install
40-2		Labor	Programming, CAD, PM, Install
40-3		Labor	Programming, CAD, PM, Install
41-1		Misc.	Hardware, wire & connectors
41-2		Misc.	Hardware, wire & connectors
41-3		Misc.	Hardware, wire & connectors
42-1		Shipping	Shipping & handling
42-2		Shipping	Shipping & handling
42-3		Shipping	Shipping & handling

Wayne RESA reserves the right to seek additional support, services and equipment from the Contractor during the term of the agreement. Proposers shall provide an hourly rate within their cost proposal for optional services that would be provided on an as needed basis during the contract term.

### C. Proposal Process

1. Proposal must be prepared in compliance with provisions of this RFP. Failure to comply with all provisions of this RFP may result in disqualification of the proposal.

2. Quotations must be received by **EMAIL ONLY** to [purchasing@resa.net](mailto:purchasing@resa.net) by the date and time provided on the cover page of this RFP. Suppliers shall submit (1) electronic copy of proposal combined into one file when possible.

The following table is a summary of the required proposal submission format for this RFP. Please structure your proposal submission per the content and sequence below. Where noted under “Template for Submission”, utilize the attachments provided with this RFP for inputting your responses.

Proposal Section	Section Title	Template for Submission
Intro	Letter of Transmittal	
1.0	Executive Summary	
2.0	Scope of Proposed Solution	
3.0	Comprehensive List of Assumptions	
4.0	Company Background/Customer List	
5.0	Supplier Relationships or Potential Conflicts with WRESA	
6.0	Signature Page	Attachment #1
7.0	Bid Proposal	Attachment #2
8.0	Statement of Qualifications	Attachment #3
9.0	Ethical Standards Affidavit <b>MUST BE NOTARIZED</b>	Attachment #4
10.0	Conflict of Interest Affidavit <b>MUST BE NOTARIZED</b>	Attachment #5
11.0	Certificate of Liability Insurance	Attachment #6
12.0	Assurances and Certifications	Attachment #7
13.0	Exceptions to WRESA’s Terms and Conditions	Attachment #8 Please note on a separate document whether or not your organization takes exception to any term, or state your acceptance of the Terms and conditions in attachment #8

An overview of the proposal response guidelines are below for your review. Detailed instructions have also been included within all attachments.

### **PROPOSAL RESPONSE GUIDELINES**

The following are detailed guidelines for the format and content of your proposal submission. Please review the guidelines below in full prior to beginning your proposal.

#### **Letter of Transmittal**

The letter should briefly list the legal name of the company, address of corporate headquarters, whether the company is a sole proprietor, a partnership, corporation, or other legal entity contact information of account executive, confirm major components of the work being proposed, and be signed by an individual that is authorized to bind the firm.

### **Proposal Section 1.0 – Executive Summary**

This part of the response to the RFP should be limited to a brief narrative highlighting the supplier's proposal. The summary should contain as little technical jargon as possible and should be oriented toward non-technical personnel. The summary should describe the following:

- Key differentiators in service offerings, account management, and value added services proposed by your company
- Your understanding of the scope of requirements and the level to which your proposal has met the requirements
- The summary should also specify the names of similar-sized education, government and other comparably-sized clients that have used the services being proposed
- High-level project execution plan and timeline for completion, outlining any equipment delays that could impact availability
- Risk management considerations

### **Proposal Section 2.0 - Scope of Proposed Solution and Staffing**

Provide a description of the overall solution. Include a high-level description of the steps of how the services will be provided and any associated value added services solution that meets the requirements. Confirm that the solution being provided is comprehensive as defined in this RFP.

Identify your Key Personnel and provide resumes for the individual who will be assigned to the resulting Contract.

### **Proposal Section 3.0 - Comprehensive List of Assumptions**

Rather than have assumptions be scattered throughout the proposal, WRESA requires that all assumptions be listed and explained in this section. Please ensure that all assumptions listed reference the appropriate section of the RFP and/or associated services.

### **Proposal Section 4.0 - Company Background/Customer List**

Supplier must provide the following information about its company so that WRESA can evaluate the supplier's financial stability and ability to support the commitments set forth in response to the RFP.

The supplier should describe the company's background, including:

- How long the company has been in business.
- A brief description of the company size and organizational structure as it relates to services proposed.
- How long the company has been working with a) education clients; b) government clients; and c) commercial clients.
- Describe any current lawsuits, legal actions or governmental investigations against your company including, but not limited to, parties of dispute, any equipment affected, cause of action, jurisdiction and date of legal complaint.

### **Proposal Section 5.0 - Supplier Relationships or Potential Conflicts with WRESA**

Describe any business relations that Supplier currently has or has had with WRESA; include relationships any parent, subsidiary, or other affiliate company may have with WRESA.

Please indicate if any employees, officers, directors, members, agents or consultants of Supplier are also an employee of WRESA.



**Proposal Section 6.0 – Signature Page**

Please refer to the RFP Template Attachment #1

**Proposal Section 7.0 – Bid Proposal**

Please refer to the RFP Template Attachment #2

**Proposal Section 8.0 – Statement of Qualifications**

Please refer to the RFP Template Attachment #3

**Proposal Section 9.0 – Ethical Standards Affidavit**

Please refer to the RFP Template Attachment #4

**Proposal Section 10.0 – Conflict of Interest Affidavit**

Please refer to the RFP Template Attachment #5

**Proposal Section 11.0 – Certificate of Liability Insurance**

Supplier to provide a copy of their insurance certificate with proposal

**Proposal Section 12.0 – Assurances and Certifications**

Please refer to the RFP Template Attachment #7

**Proposal Section 13.0 – Exceptions to WRESA’s Master Service Agreement**

While it is WRESA’s preference that the Supplier sign the standard template “as is” and, in fact, WRESA may consider extensive changes to the agreement as a reason to exclude a supplier from further consideration; Suppliers may take select exception to terms and conditions (Attachment #8– Master Services Agreement). The Supplier must clearly set forth each exception in its proposal, referencing the affected RFP section, paragraph and page. The Supplier must set forth the reason(s) for the exception and indicate what (if any) alternative is being offered by the supplier. WRESA shall determine (in its sole discretion) the acceptability of any proposed exception(s).

3. Proposals addressed to: Steve Motz  
Wayne RESA, Purchasing Office  
RFP # **WRESA-03092023-651-01**
4. Any proposal received after the time stipulated will not be considered, but will be recorded, filed and shall remain sealed/unopened. Proposals received by facsimile transmissions or electronic mail will not be considered valid unless also received by mail or delivery by the stated deadline.
5. For attachments, only the forms provided in the RFP packet are to be used. Electronic versions may be found on the WRESA web page at: [WRESA Bid Documents](#). **Altered or substitute forms will not be accepted.**
6. ALL submitted documents must be typed or computer generated. **(With exception to the required initials in Section IIA and original signatures elsewhere in the document), no handwritten proposals will be allowed.**
7. It is understood that each Supplier, before submitting a proposal, shall, if they are uncertain of the conditions, requirements and/or obstacles that might impact the provision of services, request further information or visit the schools to be served. Failure to make such inquiry or receive an answer shall not relieve the successful Supplier from the obligation to comply, in every detail, with

all provisions and requirements of the RFP nor shall it be a basis for any claim whatsoever for alteration in any term or payment required by the Agreement.

8. Inquiries regarding this RFP **must be directed in writing via email to:**  
**Steve Motz**  
**Purchasing Consultant, WRESA**  
**Email: [purchasing@resa.net](mailto:purchasing@resa.net)**
9. Any discussions with WRESA personnel (other than as listed above) regarding this RFP while the RFP is in progress (from the time supplier receives this RFP until final award is made) are strictly prohibited. Such contact and discussion may result in disqualification of Supplier's proposal.
10. If a Supplier discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, they shall immediately notify WRESA of such error in writing and request modification or clarification of the document. Modifications will be made by issuing a revision and will be given by written notice to all parties who have received this RFP from WRESA's Purchasing Department as well as being posted on the WRESA website. The Supplier is responsible for clarifying any ambiguity, conflict, discrepancy, omission or other error in the RFP prior to submitting the proposal or it shall be deemed waived.
11. No allowance will be made after proposals are received and opened, for oversight, omission, error or mistake by Supplier.
12. All proposals and any accompanying documents become the property of WRESA and will not be returned.
13. WRESA will not be liable in any way for any costs incurred by Suppliers in the preparation of their proposals in response to this RFP nor for the presentation of their proposals and/or participation in any discussions or negotiations.
14. WRESA reserves the right to withdraw this RFP at any time and for any reason and to issue such clarifications, modifications, and/or amendments as it may deem appropriate.
15. Receipt of proposal materials by WRESA or submission of a proposal to WRESA offers no rights against WRESA nor obligates WRESA in any manner.
16. WRESA reserves the right to waive minor irregularities in proposals. Any such waiver shall not modify any remaining RFP requirements or excuse the Supplier from full compliance with the RFP specifications and other contract requirements if the Supplier is awarded the contract.
17. It is the intent of WRESA to permit competition. Therefore, it is understood that the use of any patent, proprietary and/or manufacturer's name is for demonstrative purposes only; and should be considered as if followed by the words "or comparable equivalent". Unless "NO SUBSTITUTE" is stated in Section IIA of this RFP, Suppliers may offer items they believe meets or exceeds the specifications set forth herein. WRESA, in its sole and absolute discretion, shall have the right to determine if the proposed items possess equivalent and/or better qualities of the specifications listed in this RFP.
18. Proposal must be signed by an officer of the Supplier who is legally authorized to obligate the Supplier to a contract.

19. All proposals shall be a matter of public record subject to the provisions of Michigan law.
20. In the event the district and/or district building, is closed due to unforeseen circumstances on the day proposals are due proposals will be due at the same time on the next day that the WRESA building is open.

**D. Evaluation of Proposals and Award**

1. All Suppliers, by submitting proposals, agree that they have read and are familiar with all the terms and conditions of the RFP and will abide by the terms and conditions thereof.
2. WRESA, at its sole discretion, shall determine whether particular Suppliers have the basic qualifications to conduct the desired service for WRESA. In determining whether a Supplier possess the basic qualifications to operate, WRESA may consider, but not be limited to, the following:
  - (a) Cost data (price, price protection and total cost of ownership)
  - (b) Supplier's ability to meet the functional requirements of this RFP
  - (c) Supplier's adherence to applicable laws, ordinances, etc. and industry standards
  - (d) Supplier's commitment and experience in successfully performing similar agreements
  - (e) Supplier's general reputation for performance and service;
  - (f) Supplier's longevity of service (number of years) and previous experience;
  - (g) Years of continuous business;
  - (h) Supplier's compliance to the schedule of events including participation in pre-bid conference, RFP review meeting and walk through if applicable.
  - (i) Acceptability of product/services to the internal customer.
  - (j) Overall service quality
  - (k) Supplier's financial condition
  - (l) Meets Michigan Department of Education definition of fiscally reasonable expenditure.
  - (m) Supplier's willingness to comply with the proposed agreement with no objections.
  - (n) Value added proposals
  - (o) Flexibility in migrating to newer technology – movement between services without termination charges. Consideration will be given to Suppliers that respond for multiple services.
3. Proposals will first be examined to eliminate those that are clearly non-responsive to stated requirements.
4. Award shall be made to the most responsible Supplier whose proposal is determined to be the most advantageous to WRESA taking into consideration the terms and conditions set forth in this RFP. A valid and enforceable contract exists when an agreement is fully executed between WRESA and the Supplier.

In determining the most advantageous response, WRESA will review and consider the Supplier's Project Approach, Quality of Equipment, Supplier Experience, Staffing and Pricing.
5. Any response that takes exception to any mandatory items in this RFP may be rejected and not considered.

6. WRESA reserves the right to accept or reject in part or in whole any or all proposals submitted.
7. WRESA reserves the right to request in writing clarifications or corrections to proposals. Clarifications or corrections shall not alter the Supplier's price contained in the cost proposal.
8. WRESA may require suppliers to make oral or other presentations. Failure of a Supplier to conduct a presentation on the date scheduled may result in rejection of the Supplier's proposal. In addition, WRESA may decide to make site visits to the selected Suppliers' reference sites or other sites provided by the Supplier.
9. WRESA reserves the right to negotiate further with the successful Supplier. The content of the RFP and the successful Supplier's proposal(s) will become an integral part of the contract, but may be modified by the provisions of the contract.
10. By submission of proposals pursuant to this RFP, Suppliers acknowledge that they are amenable to the inclusion in a contract of any information provided either in response to this RFP or subsequently during the selection process.
11. A proposal in response to an RFP is an offer to contract with WRESA based upon the terms, conditions, and scope of work and specifications contained in the RFP.
12. WRESA has the right to use, as WRESA determined to be appropriate and necessary, any information, documents, and anything else developed pursuant to the RFP, the proposal and the contract.
13. Suppliers must submit proposals that are complete, thorough and accurate. Brochures and other similar material may be attached to the proposal.
14. All proposals must be valid for at least ninety (90) days from the proposal submission date.
15. Proposals received after the specified date and time for proposal submission shall not be considered, but will be recorded, filed, and shall remain sealed.

#### **E. Bid Protest Process**

Bid protests are filed by Suppliers because they seek to remedy a wrong, actual or perceived, which could inflict or has inflicted injury or hardship to their company as a result of some action taken by WRESA during the solicitation process.

1. General Authority

WRESA Administrator maintains the exclusive authority and responsibility to purchase and rent all materials, supplies and equipment, furnishings, fixtures and all other personal property for use by WRESA departments, districts or agencies which are governed by WRESA's Board.

2. Protest Procedure

Upon a determination of Supplier selection from a bid process, the Purchasing Consultant will post a "Notice of Intent to Award" on WRESA's bid website, and notify all solicitation participants of the intended award via email.

- A. Non-selected Suppliers will have three (3) business days from the date the notice is posted to file a formal bid protest with WRESA Administrator or the designee.

- B. The bid protest, which must be received by WRESA Administrator or designee within the three (3) day period, shall be in writing, and include the specific facts, circumstances, reasons and/or basis for the protest. This written notice may be in the form of a letter, fax or email.
- C. Upon execution of the Master Agreement with the selected Supplier, WRESA Administrator or designee will not take action on a bid protest, but a written response will be provided to the protesting Supplier.
- D. If a Supplier's bid protest is appropriately filed, WRESA Administrator or designee may delay the award of the Master Agreement until the matter is resolved.
- E. Notwithstanding the foregoing, throughout the bid protest review process, WRESA has no obligation to delay or otherwise postpone an award of a Master Agreement based on a bid protest. In all cases, WRESA reserves the right to make an award when it is determined to be in the best interest of WRESA to do so.
- F. WRESA Administrator or designee will respond to all bid protests in a timely manner.

**F. Indemnity, Release, Insurance and Security**

1. Evidence of Supplier Insurance Coverage

The Supplier shall provide WRESA at the time the Bid Proposal is submitted, Certificates of Insurance and/or policies, acceptable to WRESA, as listed below:

- Certificate of Liability Insurance (Attachment #6). Individual certificates of insurance and/or policies may be required prior to work commencing.

2. Insurance Requirements

During the performance and up to the date of final acceptance of the work, the Supplier must effect and maintain insurance hereafter listed below:

- a) The Supplier shall procure and maintain during the life of this contract, Workers' Compensation Insurance, including Employers Liability Coverage at limits of \$100,000 per person, \$500,000 aggregate, in accordance with all applicable statutes of the State of Michigan.
- b) The Supplier shall procure and maintain during the life of this contract, Commercial General Liability Insurance on an "Occurrence Basis" with limits of liability not less than \$1,000,000 per occurrence and/or aggregate combined single limit, Personal Injury, Bodily Injury and Property Damage. Coverage shall include the following extensions:
  - 1) Contractual Liability;
  - 2) Products and Completed Operations;
  - 3) Per contract aggregate.
- c) The Supplier shall procure and maintain during the life of this contract, Motor Vehicle Liability Insurance, including applicable no-fault coverage, with limits of liability of not less than \$1,000,000 per occurrence combined single limit Bodily Injury and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.
- d) The following shall be Additional Insureds on Commercial General Liability Insurance and Vehicle Liability: Wayne County Regional Educational Service Agency, and including all

elected and appointed officials, all employees and volunteers, all boards, commissions and/or authorities and their board members, employees, and volunteers.

This coverage shall be primary to the Additional Insureds, and not contributing with any other insurance or similar protection available to the Additional Insureds, whether other available coverage is primary, contributing or excess.

3. Workers' Compensation Insurance, Commercial General Liability Insurance and Motor Vehicle Liability Insurance, as described above, shall include an endorsement stating the following: "Sixty (60) days Advance Written Notice of Cancellation or Non-Renewal shall be sent to Steve Motz, Purchasing Consultant, WRESA, 33500 Van Born Road, Wayne, MI 48184."
4. If any of the above coverages expire during the term of this contract, the Supplier shall deliver renewal certificates and/or policies to WRESA at least ten (10) days prior to the expiration date.
5. Indemnification and Hold Harmless – The Supplier shall indemnify and hold harmless WRESA, its officers, agents, and employees from:
  - a) Any claims, damages, costs and attorney fees for injuries or damages arising, in part or in whole, from the negligent or intentional acts or omissions of the Supplier, its officers, employees and/or agents, including its sub or independent contractors, in connection with the performance of the contract.
  - b) Any claims, damages, penalties, costs and attorney fees arising from any failure of the Supplier, its officers, employees and/or agents, including its sub or independent contractors, to observe applicable laws, including, but not limited to, labor laws and minimum wage laws.
  - c) WRESA will not indemnify, defend or hold harmless in any fashion the Supplier from any claims arising from any failure on the part of the Supplier, its employees or suppliers, regardless of any language in any attachment or other document that the Supplier may provide.
  - d) The Supplier shall reimburse WRESA any expenses incurred as a result of the Supplier's failure to fulfill any obligation in a professional and timely manner under the Agreement.

#### **G. Default and Termination**

1. In the event the Supplier shall default in any of the obligations or conditions set forth in the Agreement or their performance does not meet established criteria, WRESA may notify the Supplier of such default in writing.
2. Written notice referred to in this article shall be deemed delivered upon presentation to any person designated by the Supplier as the manager or, in the case of notice by the Supplier, the Associate Superintendent of Administrative & Financial Services or by mailing the same certified or registered mail to the address for the Supplier in the proposal, or the address for WRESA in the case of notice by the Supplier.
3. Failure on the part of WRESA to notify the Supplier of default shall not be deemed a waiver by WRESA of WRESA's rights on default of the Supplier and notice at a subsequent time will have the same effect as if promptly made.

4. Upon receipt of notice of default from WRESA, the Supplier shall immediately correct such default. In the event the Supplier fails to correct the default to the satisfaction of WRESA, WRESA shall have all rights accorded by law, including the right to immediately terminate the Agreement. Such termination shall not relieve the Supplier of any liability to WRESA for damages sustained by virtue of any default by the Supplier.
5. The Supplier agrees that, in the event either party deems it necessary to take legal action to enforce any provision of the Agreement, and in the event WRESA prevails, the Supplier shall pay all expenses of such action including WRESA's attorney fees and costs at all stages of the litigation.
6. The parties may mutually terminate the contract/agreement that results from this proposal at any time. Either party may terminate the contract/agreement with cause given a sixty (60) day notice to the other party.
7. Termination of the Agreement by WRESA upon default by the Supplier shall be sufficient grounds for the forfeiture of any bonds, if required to be posted by the Supplier, and the bonds shall so specify.

**H. Taxes**

WRESA is exempt from all federal, state and local taxes. WRESA shall not be responsible for any taxes that are imposed on the Supplier. Furthermore, the Supplier understands that it cannot claim exemption from taxes by virtue of any exemption that is provided to WRESA.

**I. Integration**

All RFP documents and addendum, Supplier's response to this RFP, subsequent purchase orders, and contract with the successful Supplier contains the entire understanding between the parties.

**J. Financing Option  
NOT APPLICABLE**

**K. Survival Clause**

All duties and responsibilities of any party that, either expressly or by their nature, extend into the future, shall extend beyond and survive the end of the Contract Term or cancellation of this Agreement.

**L. Force Majeure**

Timely performance is essential to the successful implementation and ongoing operation of the project described herein. Time is of the essence. However, neither party shall be liable for any loss or damage suffered by the other party, directly or indirectly, as a result of the first party's failure to perform, or delay in performing, any of its obligations contained in this Agreement (except any obligations to make payments hereunder), where such failure or delay is caused by circumstances beyond the first party's control or which make performance commercially impracticable, including but not limited to, fire, flood, storm or other natural disaster, explosion, accident, war, riot, civil disorder, governmental regulations or restrictions of any kind or any acts of any government, judicial action, power failure, acts of God or other natural circumstances.

**M. Non-Waiver of Agreement Rights**

It is the option of any party to the Agreement to grant extensions or provide flexibilities to the other party in meeting scheduled tasks or responsibilities defined in the Agreement. Under no

circumstances, however, shall any parties to the Agreement forfeit or cancel any right presented in the Agreement by delaying or failing to exercise the right or by not immediately and promptly notifying the other party in the event of a default. In the event that a party to the Agreement waives a right, this does not indicate a waiver of the ability of the party to, at a subsequent time, enforce the right. The payment of funds to the Supplier by WRESA should in no way be interpreted as acceptance of the system or the waiver of performance requirements.

**N. Patents, Copyrights and Proprietary Rights**

The Supplier, at its own expense, shall completely and entirely defend WRESA from any claim or suit brought against WRESA arising from claims of violation of United States patents or copyrights resulting from the Supplier or WRESA use of any equipment, technology, documentation, and/or data developed in connection with the services and products described in this Agreement. WRESA will provide the Supplier with a written notice of any such claim or suit. WRESA will also assist the Supplier, in all reasonable ways, in the preparation of information helpful to the Supplier in defending WRESA against this suit. WRESA retains the right to offset any amounts owed to Supplier in defending itself against claim. Following written notification of an infringement claim, Supplier may, at its expense and its discretion, either (a) procure for WRESA the right to continue to use the alleged infringing product, (b) replace, modify or provide substitute product to WRESA or (c) return all monies paid WRESA under the terms of the Agreement.

**O. Nondiscrimination by Suppliers or Agents of Suppliers**

Neither the Supplier nor anyone with whom the Supplier shall contract shall discriminate against any person employed or applying for employment concerning the performance of the Supplier responsibilities under this Agreement. This discrimination prohibition shall apply to all matters of initial employment, tenure and terms of employment, or otherwise with respect to any matter directly or indirectly relating to employment concerning race, color, sex, religion, age, national origin, or ancestry. A breach of this covenant may be regarded as a default by the Vendor of this Agreement.

**P. Subcontractors**

When using any subcontractors not stated in the Supplier's response to the RFP, the Supplier must obtain written prior approval from WRESA for activities or duties to take place at WRESA's site. In using subcontractors, the Supplier agrees to be responsible for all their acts and omissions to the same extent as if the subcontractors were employees of the Supplier.

**Q. Effect of Regulation**

Should any local, state, or national regulatory authority having jurisdiction over WRESA enter a valid and enforceable order upon WRESA which has the effect of changing or superseding any term or condition of this Agreement, such order shall be complied with, but only so long as such order remains in effect and only to the extent actually necessary under the law. In such event, this Agreement shall remain in effect, unless the effect of the order is to deprive WRESA of a material part of its Agreement with the Supplier. In the event this order results in depriving WRESA of materials or raising their costs beyond that defined in this Agreement, WRESA shall have the right to rescind all or part of this Agreement (if such a rescission is practical) or to end the Agreement term upon thirty (30) days written prior notice to the Supplier. Should the Agreement be terminated under such circumstances, WRESA shall be absolved of all penalties and financial assessments related to cancellation of the Agreement.

**R. Assignments**



WRESA and Supplier each binds themselves, their partners, agents, successors, those working in concert with them in any capacity, and other legal representatives to all covenants, agreements, and obligations contained in this Agreement.

**S. Supplier as Independent Contractor**

It is expressly agreed that Supplier is not an agent of WRESA but an independent contractor. The Supplier shall not pledge or attempt to pledge the credit of WRESA or in any other way attempt to bind WRESA.

**T. Non-Collusion Covenant**

Supplier hereby represents and agrees that it will not and has in no way entered into any contingent fee arrangement with any firm or person concerning the obtaining of this Agreement. Supplier certifies that their Proposal is made without any previous understanding, agreement or connection with any person, firm or corporation making a Proposal for the same services and is in all respects fair, without outside control, collusion, fraud or otherwise illegal action.

**U. Advertisement**

The laws of the State of Michigan, WRESA purchasing policies and the legal advertisement for contractors and purchases, are made a part of any agreement entered into the same respect as if specifically set forth in that agreement.

## **II. RFP SPECIFICATIONS**

### **A. Program Requirements**

See Section 1. Instructions to Suppliers, Subsection B. Scope for details on program requirements.

### **B. Length of Contract**

Provide pricing for a three (3) year contract with two (2) optional one-year renewals if mutually agreeable. In addition, it is acceptable to offer any other options that might provide a best case price scenario for districts.

### III. ATTACHMENTS

Attachment #1	Signature Page
Attachment #2	Bid Proposal
Attachment #3	Statement of Qualifications
Attachment #4	Ethical Standards Affidavit – Must be notarized
Attachment #5	Conflict of Interest Affidavit - Must be notarized
Attachment #6	Certificate of Liability Insurance ( <b>Supplier must provide</b> )
Attachment #7	Assurances and Certifications
Attachment #8	WRESA Master Service Agreement (to be issued upon award)

**Attachment 1  
SIGNATURE PAGE**

*This form must be returned, properly executed.*

In compliance with the Request for a Proposal made by WRESA, the undersigned proposes to furnish and deliver all services in accordance with the accompanying descriptions and instructions in the RFP. The undersigned also asserts that:

- This proposal is made without any previous understanding, agreement or connection with any other person, firm or corporation making a bid for the same purchase, and is in all respects fair and without collusion or fraud.
- No member of the Board of Education of the Wayne County Regional Educational Service Agency (WRESA) nor any officer, employee or person whose salary is payable in whole or in part from the treasury of said Board of Education is directly or indirectly interested in this proposal or in the services to which it relates, or in any portion of the profits thereof.
- All prices herein are net and exclusive of all federal, state and municipal sales and excise taxes.
- Said Supplier clearly understands that WRESA will be the sole judge in determining the quality of services as being equal to or in compliance with the descriptions set forth in the RFP.

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Company: \_\_\_\_\_

Name: \_\_\_\_\_

Signature of above: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Date: \_\_\_\_\_

Are you a small business?      Yes \_\_\_\_\_      No \_\_\_\_\_

Are you a minority business?      Yes \_\_\_\_\_      No \_\_\_\_\_

If yes, list minority: \_\_\_\_\_

**Attachment 2**  
**BID PROPOSAL**

*Complete Attachment 2 (Excel File)*

Company Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Company Address: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Title: \_\_\_\_\_

Company website: \_\_\_\_\_ Email: \_\_\_\_\_

Number of years in business: \_\_\_\_\_

Company's financial rating: Duns or Bank reference (i.e., name and address of bank where company's commercial account is located): \_\_\_\_\_

List 3 current or recent clients for reference purposes.

**Client #1 Data**

Reference Name #1:

Address:

Phone Number:

Contact Name:

Date of Service:

Description of Service, please identify any experience with homelessness:

Reference Name #2:

Address:

Phone Number:

Contact Name:

Date of Service:

Description of Service, please identify any experience with homelessness:

**Client #3 Data**

Reference Name #3:

Address:

Phone Number:

Contact Name:

Date of Service:

Description of Service, please identify any experience with homelessness:

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Attachment 4**  
**ETHICAL STANDARDS AFFIDAVIT**

Contractor, after being first duly sworn, affirms that by its employment policy, standards and practices it does not subscribe to any personnel policy which permits or allows for the promotion, demotion, employment, dismissal or laying off of any individual due to race, creed, color, national origin, age or sex and that it is not in violation of and will not violate any applicable laws concerning the employment of individuals with disabilities.

Contractor understands that it shall be a breach of ethical standards for any person to offer, give or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept or agree to accept from another person, a gratuity or an offer of employment in connection with any decision, approval, disapproval, recommendation, preparation of any part of a program requirement or a purchase request, influencing the content of any specification or procurement standard, rendering of advice, investigation, auditing or in any other advisory capacity in any proceeding or application, request for ruling, determination, claim or controversy or other particular matter pertaining to any program requirement of a contract or subcontract or to any solicitation or proposal therefore.

Contractor also understands that it shall be a breach of ethical standards for any payment, gratuity or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award or a subcontract or order.

Contractor also understands that it shall be a breach of ethical standards for a person to be retained, or to retain a person, to solicit or secure a metropolitan government contract upon the agreement or understanding for a contingent commission, percentage or brokerage fee, except for the retention of bona fide employees or bona fide established commercial selling agencies for the purpose of securing business.

Contractor represents that it has not retained anyone in violation of the foregoing.

Contractor also understands that a breach of ethical standards could result in civil or criminal sanctions and/or debarment or suspension from being a seller, contractor or subcontractor under metropolitan government contracts.

Print name of Supplier: \_\_\_\_\_ Signature: \_\_\_\_\_

Name of Company: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_

Sworn to and subscribed before me, a notary public in and for the above state and county, on this

\_\_\_\_\_ Day of \_\_\_\_\_, 20\_\_\_\_\_.

Notary Public \_\_\_\_\_

My commission expires: \_\_\_\_\_ Seal



**Attachment 5**  
**CONFLICT OF INTEREST AFFIDAVIT**

This affidavit is required by state law and complies with the State of Michigan, Act No. 232 of Public Acts of 2004, Enrolled House Bill No. 5376, Sec. 1267, paragraph 3, and sub-paragraph (d), as listed below:

(3) The advertisement for bids (and proposals) shall do all of the following:

State that the bid shall be accompanied by a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the supplier and any member of the board, intermediate school board, or board of directors or the superintendent of the school district, intermediate superintendent of the intermediate school district, or chief executive of the public school academy. A board, intermediate school board, or board of directors shall not accept a bid that does not include this sworn and notarized disclosure statement.

**CHECK ONE OF THE TWO BOXES BELOW.**

List and describe all existing Conflicts of Interest. *(Attach an additional page if necessary.)*

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To the best of my knowledge, no conflict of interest exists.

Print name of Supplier: \_\_\_\_\_ Signature: \_\_\_\_\_

Name of Company: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_

\*\*\*\*\*

**NOTARY:** State of \_\_\_\_\_  
County of \_\_\_\_\_

Sworn to and subscribed before me, a notary public in and for the above state and county, on this \_\_\_\_\_ Day of \_\_\_\_\_, 20\_\_\_\_.

Notary Public \_\_\_\_\_  
My commission expires: \_\_\_\_\_ Seal

**Attachment 6  
Insurance Certificate**

**SUPPLIER TO PROVIDE A COPY OF THEIR  
ORGANIZATION'S INSURANCE CERTIFICATE**

**Attachment 7  
Assurances and Certifications**

**Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion**

The prospective contractor certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded for from participating in this transaction by any Federal department of agency. Where the prospective contractor is unable to certify to any of the statements in this certification, such prospective contractor shall attach an explanation to this proposal.

**Certification Regarding Nondiscrimination Under Federally and State Assisted Programs**

The applicant hereby agrees that it will comply with all federal and Michigan laws and regulations prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin or ancestry, age, sex, marital status or handicap, shall be discriminated against, excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in any program or activity for which it is responsible or for which it receives financial assistance from the U.S. Department of Education or the MDE.

**Assurance Regarding Access to Records and Financial Statements**

The applicant hereby assures that it will provide the pass-through entity, i.e., the Wayne County Regional Educational Service Agency, and auditors with access to the records and financial statements as necessary for the pass-through entity to comply with Section 400 (d) (4) of the U.S. Department of Education Compliance Supplement for A-133.

**Iran Economic Sanctions Act**

The prospective contractor certifies that its organization, by submission of this proposal, is not an Iran Linked Business. Please refer to the “Iran Economic Sanction Act” Public Act 517 for clarifications or questions. WRESA as a Michigan public entity is required to follow Public Act 517 of 2012.

Date \_\_\_\_\_

Signature \_\_\_\_\_

**Attachment 8**  
**Wayne Regional Educational Service Agency Master Agreement**

This Master Service Agreement (the “Agreement”) is entered into as of this first day of XXXX, 2023 (“Effective Date”) by and between Wayne Regional Educational Service Agency (“WRESA”) located at 33500 Van Born Road, Wayne, Michigan 48184 and XXXXXX (“Supplier”), located at XXXXXXX. Collectively, WRESA and Supplier will be known as the “Parties” and individual as a “Party”.

WHEREAS, WRESA wishes to engage Supplier to provide certain services as described in Section 2 of this Agreement (“Services”);

NOW, THEREFORE, in consideration of the mutual covenants and promises set forth in this Agreement, the receipt and sufficiency of which are hereby acknowledged by the Parties, the Parties hereby agree as follows:

**1. Services**

During the Term of this Agreement, WRESA shall:

XXXXXXXXXX

WCREASA has designated the following individual(s) as official approvers on its behalf:

Name	Title	Phone	Email Address

**2. Supplier Responsibilities**

During the Term of this Agreement, Supplier agrees to timely furnish services, materials, information, resources and feedback as reasonably requested by WRESA. Supplier’s failure to do so may affect the terms, including without limitation, the payments for Services. In particular, Supplier agrees to furnish:

XXXXXXXXXX

Supplier has designated the following individual(s) as official approvers on its behalf:

Name	Title	Phone	Email Address

**3. Compensation**

WRESA’s fees for the Services during the Initial Term are:

XXXXXX

**4. Invoicing**

The invoice must detail the Services performed, the dates the Services were completed and shall detail expenses apart from the Supplier Fees. Any discounts, rebates or other credits and the basis and calculation for each should also be included. Supplier must submit to WRESA all invoices related to this Agreement within ninety (90) days from the date that services are rendered. WRESA is not obligated to pay any invoices submitted after this time frame.

**5. Payment Terms**

Payment will be made within thirty (30) days after WRESA's receipt of an invoice from Supplier.

Federal funds may be used to pay for all or part of the Services. These terms and conditions are dictated by the funding agency. WRESA must comply by ensuring that the Supplier understands and can abide by the funding agency requirements and as such, this service is subject to the terms and conditions dictated by the funding agency. The cited references carry the same force and effect as if given in full text. All references to granting agency in the regulations cited are understood to refer to WRESA; all references to grantee or recipient are understood to refer to Supplier

**6. Taxes**

WRESA is exempt from all federal, state and local taxes. WRESA shall not be responsible for any taxes that are imposed on the Supplier. Furthermore, the Supplier understands that it cannot claim exemption from taxes by virtue of any exemption that is provided to WRESA.

**7. Term**

The term of this Agreement shall be XXXXXX, 2022 to XXXXXX, 2023 (the "Initial Term"). The Initial Term will be known as the "Term".

**8. Relationship of the Parties**

The parties are Independent Contractors and no other relationship is intended, including without limitation a partnership, franchise, joint venture, agency, employer/employee, fiduciary, master/servant or other special relationship. Neither Party shall act in a manner which binds the other party or expresses or implies a relationship other than that of Independent Contractor.

**9. Confidentiality**

- a. The Parties may receive, or have already received, Confidential Information from one another in connection with this Agreement.
- b. "Confidential Information" means any information (i) that is valuable to disclosing Party and its business, (ii) that is marked with the word "Confidential" if in a form which permits such marking or, if disclosed orally, is followed by written confirmation to the receiving Party within thirty (30) days of disclosure, and (iii) that is not generally known by the public, including without limitation, any technical or non-technical information, without regard to form, which derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use.
- c. The term "Confidential Information" as used herein does not include any information that is (i) already known to the public or the receiving Party prior to disclosure by the disclosing Party, or (ii) subsequently made known to the public without any violation of this Agreement, or (iii) rightfully received by the receiving Party from a third party without similar restriction and without breach of this Agreement, or (iv) independently developed by the receiving Party without breach of this Agreement.

- d. The receiving Party (i) shall hold disclosing Party's Confidential Information in strict confidence, and (ii) may not disclose such information, in whole or in part, without the prior written consent of the disclosing Party, except as provided in [e] below.
- e. The receiving Party may disclose the disclosing Party's Confidential Information (i) as required by law, or (ii) to the receiving Party's partners, agents, employees and other authorized representatives (collectively, the "Representatives") who need to know such information in connection with the receiving Party's provision of Services or other obligations under this Agreement. The receiving Party agrees to inform their Representatives of the nature of the Confidential Information and to require the Representatives to keep such information confidential.
- f. The receiving Party may destroy the disclosing Party's Confidential Information upon (i) termination of this Agreement, or (ii) receipt of written permission from the disclosing Party.

**10. Compliance with Laws**

Each Party agrees to comply with all applicable laws in the performance of this Agreement.

**11. Warranties and Warranty Disclaimer**

Supplier warrants that all Services will be performed in a professional and workmanlike manner in accordance with industry standards.

**12. Limitation of Liability**

NEITHER PARTY SHALL BE LIABLE UNDER THIS AGREEMENT TO THE OTHER PARTY FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL OR PUNITIVE DAMAGES. NOTWITHSTANDING ANY PROVISION IN THIS AGREEMENT TO THE CONTRARY, WRESA'S LIABILITY FOR DAMAGES OF ANY KIND, REGARDLESS OF THE FORM OF ACTION OR THEORY OF LIABILITY, SHALL NOT EXCEED THE AMOUNT EQUAL TO SIX MONTHS WORTH OF FEES PAID UNDER THIS AGREEMENT.

**13. Indemnification and Hold Harmless**

The Supplier shall indemnify and hold harmless WRESA, its officers, agents, and employees from:

- a. Any claims, damages, costs and attorney fees for injuries or damages arising, in part or in whole, from the negligent or intentional acts or omissions of the Supplier, its officers, employees and/or agents, including its sub or independent contractors, in connection with the performance of the contract.
- b. Any claims, damages, penalties, costs and attorney fees arising from any failure of the Supplier, its officers, employees and/or agents, including its sub or independent contractors, to observe applicable laws, including, but not limited to, labor laws and minimum wage laws.
- c. WRESA will not indemnify, defend or hold harmless in any fashion the Supplier from any claims arising from any failure on the part of the Supplier, its employees or suppliers, regardless of any language in any attachment or other document that the Supplier may provide.
- d. The Supplier shall reimburse WRESA any expenses incurred as a result of the Supplier's failure to fulfill any obligation in a professional and timely manner under the Agreement.

#### **14. Insurance**

The Supplier must, at Supplier's expense, procure and maintain during the life of this contract insurance hereafter as listed below:

- a. Workers' Compensation Insurance, including Employers Liability Coverage, at limits of \$100,000 per occurrence/\$500,000 aggregate, in accordance with all applicable statutes of the State of Michigan.
- b. Commercial General Liability Insurance on an "Occurrence Basis" with limits of liability not less than \$1 million per occurrence and/or aggregate combined single limit, Personal Injury, Bodily Injury and Property Damage. Coverage shall include the following extensions:
  - i. Contractual Liability;
  - ii. Products and Completed Operations;
  - iii. Per contract aggregate.
- c. Automobile Liability Insurance, including applicable no-fault coverage, with limits of liability of not less than \$1 million per occurrence combined single limit Bodily Injury and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.
- d. The following shall be Additional Insureds on Commercial General Liability Insurance and Vehicle Liability: Wayne County Regional Educational Service Agency, and including all elected and appointed officials, all employees and volunteers, all boards, commissions and/or authorities and their board members, employees, and volunteers.
- e. This coverage shall be primary to the Additional Insureds, and not contributing with any other insurance or similar protection available to the Additional Insureds, whether other available coverage is primary, contributing or excess.
- f. Workers' Compensation Insurance, Commercial General Liability Insurance and Automobile Liability Insurance, as described above, shall include an endorsement stating the following: "Sixty (60) days Advance Written Notice of Cancellation or Non-Renewal shall be sent to WRESA Purchasing Consultant, 33500 Van Born Road, Wayne, MI 48184."
- g. If any of the above coverages expire during the term of this contract, the Supplier shall deliver renewal certificates and/or policies to WRESA at least ten (10) days prior to the expiration date.

#### **15. Default and Termination**

- a. In the event the Supplier shall default in any of the obligations or conditions set forth in the Agreement or their performance does not meet established criteria, WRESA may notify the Supplier of such default in writing.

- b. Written notice referred to in this article shall be deemed delivered upon presentation to any person designated by the Supplier as the manager or, in the case of notice by the Supplier, the Associate Superintendent of Administrative & Financial Services or by mailing the same certified or registered mail to the address for the Supplier in the proposal, or the address for WRESA in the case of notice by the Supplier.
- c. Failure on the part of WRESA to notify the Supplier of default shall not be deemed a waiver by WRESA of WRESA's rights on default of the Supplier and notice at a subsequent time will have the same effect as if promptly made.
- d. Upon receipt of notice of default from WRESA, the Supplier shall immediately correct such default. In the event the Supplier fails to correct the default to the satisfaction of WRESA, WRESA shall have all rights accorded by law, including the right to immediately terminate the Agreement. Such termination shall not relieve the Supplier of any liability to WRESA for damages sustained by virtue of any default by the Supplier.
- e. The Supplier agrees that, in the event either party deems it necessary to take legal action to enforce any provision of the Agreement, and in the event WRESA prevails, the Supplier shall pay all expenses of such action including WRESA's attorney fees and costs at all stages of the litigation.
- f. The parties may mutually terminate the contract/agreement that results from this proposal at any time. Either party may terminate the contract/agreement with cause given a sixty (60) day notice to the other party.
- g. Termination of the Agreement by WRESA upon default by the Supplier shall be sufficient grounds for the forfeiture of any bonds, if required to be posted by the Supplier, and the bonds shall so specify.

**16. Miscellaneous**

- a. Governing Law: This Agreement will be governed by the laws of the State of Michigan. The parties agree that the Wayne County Circuit Court will have exclusive jurisdiction over any dispute arising out of or relating to this Agreement.
- b. Use of Names and Trademarks: Except for acknowledging the existence of this Agreement, nothing in this Agreement confers any right to use any name, trade name, trademark, or other designation of either party to this Agreement in advertising, publicity, or other promotional activities. However, either party may use the other party's name, trade name, trademark or other designation with the prior written approval of the other party.
- c. Notices: All notices, requests and demands given to or made upon the Parties will be in writing and will be mailed properly addressed, postage prepaid, registered or certified, or personally delivered to either Party at the address listed below or to such other addresses as either Party may designate in writing. Such notice will be deemed received by the close of business on the date shown on the certified or registered mail receipt, or when it is actually received, whichever is sooner.



<b>To</b>	<b>Contact</b>
	Wayne RESA (WRESA) 33500 Van Born Road Wayne, Michigan 48184
WRESA:	Attn: XXXXXXXX Wayne RESA (WRESA) 33500 Van Born Road Wayne, Michigan 48184
Copy to WRESA:	Attn: XXXXXXXX
Supplier:	
Copy to Supplier:	

- d. Severability: If any provision of the Agreement will be held by a court of competent jurisdiction to be contrary to law, the remaining provisions of the Agreement will remain in full force and effect.
- e. Waiver: No term or provision hereof will be deemed waived and no breach excused unless such waiver or consent will be in writing and signed by the Party claimed to have waived or consented.
- f. Counterparts: Delivery by Facsimile or Email: This Agreement may be executed in one or more counterparts, all of which, taken together, will constitute one instrument. Any signature page delivered via facsimile or email will be binding to the same extent as an original signature page.
- g. Integration Clause: This Agreement constitutes the entire agreement between the Parties hereto pertaining to the subject matter hereof and supersedes all prior agreements, understandings, negotiations and discussions, whether oral or written, of the Parties hereto, pertaining to such subject matter. No amendment, supplements, modification or waiver of this Agreement will be binding unless it is set forth in a written document signed by the Parties hereto. No waiver of any of the provisions of this Agreement will be deemed or will constitute a waiver of any other provision (whether or not similar) nor will such waiver constitute a continuing waiver unless otherwise expressly provided in a written document signed by the Parties hereto.
- h. Force Majeure: No Party hereto shall be required to perform any obligation hereunder that is directly or indirectly prevented by delays of vendors or supplies, strikes, lockouts, fires, labor disputes, floods, accidents, war, orders or decrees of any court or other governmental authority, or any other causes whatsoever beyond the reasonable control of such Party, and the time for performance thereof will be extended by the number of days such performance is so prevented; provided, however, that the Party so prevented from performing will use its reasonable best efforts to remedy the cause or causes preventing it from performing.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their undersigned duly authorized representatives as of this date first set forth above.

**SUPPLIER: XXXXXX**

**WAYNE REGIONAL EDUCATIONAL SERVICE AGENCY:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date of Signature: \_\_\_\_\_

Date of Signature: \_\_\_\_\_